

Annex 3

Details of fare concessions offered by franchised bus companies under the passenger reward arrangement between 2013 and 2015

Year	Fare concession schemes	Amount used (\$ million)	No. of beneficiaries (million, in term of passenger trips)
2013	Long Win Bus Company Limited 1. free ride for the elderly on the Senior Citizen's Day on 17 November 2013; 2. concession on "Airbus Services" and "Overnight Services" routes to Airport staff; and 3. same day return discounts on "Airbus Services" and "North Lantau External Services" routes between 19 October and 14 December 2013	2.9	1.2
	Citybus Limited (Franchise for Hong Kong Island and Cross Harbour Routes) 1. \$2 flat fare for the passengers aged between 60 and 64 on Sundays and Public Holidays on Hong Kong Island routes and Shenzhen West Express routes (except cross-harbour routes and racecourse routes); 2. free ride for the elderly on the Senior Citizen's Day on 17 November 2013; 3. same day return discounts on solely-operated cross-harbour routes between 3 February and 16 March 2013; and 4. \$2 discount on every same day second trip on local routes between 3 February and 16 March 2013	11.5	6.2
	Citybus Limited (Franchise for Airport and North Lantau Bus Network) 1. free ride for the elderly on the Senior Citizen's Day on 17 November 2013; 2. same day return discounts on "Airbus Services" and "Recreation and Special Services" routes; 3. concession on "Airbus Services" and "Overnight Services" routes to Airport staff; and 4. concession on prepaid tickets on "Airbus Services" routes	25.0	2.2
	New Lantau Bus Company (1973) Limited 1. \$2 flat fare for elderly passengers on Sundays and Public Holidays ^	0.1	0.01
2014	Long Win Bus Company Limited 1. free ride for the elderly on the Senior Citizen's	4.0	1.8

Year	Fare concession schemes	Amount used (\$ million)	No. of beneficiaries (million, in term of passenger trips)
	Day on 16 November 2014; 2. concession on “Airbus Services” and “Overnight Services” routes to Airport staff; and 3. same day return discounts on “Airbus Services” and “North Lantau External Services” routes between 1 September and 28 November 2014		
	Citybus Limited (Franchise for Hong Kong Island and Cross Harbour Routes) 1. \$2 flat fare for the passengers aged between 60 and 64 on Sundays and Public Holidays on Hong Kong Island routes and Shenzhen West Express routes (except cross-harbour routes and racecourse routes); 2. free ride for the elderly on the Senior Citizen’s Day on 16 November 2014; 3. same day return discounts on solely-operated cross-harbour routes between 26 January and 5 April 2014; and 4. \$2 discount on every same day second trip on local routes between 26 January and 5 April 2014	19.5	10.3
	Citybus Limited (Franchise for Airport and North Lantau Bus Network) 1. free ride for the elderly on the Senior Citizen’s Day on 16 November 2014; 2. same day return discounts on “Airbus Services” routes; 3. concession on “Airbus Services” and “Overnight Services” routes to Airport staff; and 4. concession on prepaid tickets on “Airbus Services” routes	26.4	2.3
2015	Long Win Bus Company Limited 1. free ride for the elderly on the Senior Citizen’s Day on 15 November 2015; 2. concession on “Airbus Services”, “Overnight Services” and “Airbus Overnight Services” routes to Airport staff; and 3. same day return discounts on “Airbus Services” and “North Lantau External Services” routes between 31 January and 1 May 2015	4.1	1.9
	Citybus Limited (Franchise for Hong Kong Island and Cross Harbour Routes) 1. \$2 flat fare for the passengers aged between 60 and 64 on Sundays and Public Holidays on Hong Kong Island routes and Shenzhen West Express	29.0	15.3

Year	Fare concession schemes	Amount used (\$ million)	No. of beneficiaries (million, in term of passenger trips)
	routes (except cross-harbour routes and racecourse routes); 2. free ride for the elderly on the Senior Citizen's Day on 15 November 2015; 3. same day return discounts on solely-operated cross-harbour routes between 18 January and 19 May 2015; and 4. \$2 discount on every same day second trip on local routes between 18 January and 19 May 2015		
	Citybus Limited (Franchise for Airport and North Lantau Bus Network) 1. free ride for the elderly on the Senior Citizen's Day on 15 November 2015; 2. same day return discounts on "Airbus Services" routes; 3. concession on "Airbus Services", "Overnight Services" and "Airbus Overnight Services" routes to Airport staff; and 4. concession on prepaid tickets on "Airbus Services" routes	21.9	2.6
	New World First Bus Services Limited 1. free ride for the elderly on the Senior Citizen's Day on 15 November 2015; 2. same day return discounts on solely-operated cross-harbour routes between 18 January and 19 May 2015; and 3. \$2 discount on every same day second trip on local routes between 18 January and 19 May 2015	16.7	9.1

Remarks:

- [^] This concessionary arrangement was replaced by the Public Transport Fare Concession Scheme for the Elderly and Eligible Persons with Disabilities implemented by the Government with effect from 3 March 2013. Under this scheme, the bus operators would still absorb the half price discount offered to the elderly passengers, while the Government would absorb the difference between the half price and \$2 paid by eligible elderly passengers. For example, for regular bus fare at \$10, the bus operator would absorb the revenue forgone of \$5, the elderly passenger would pay \$2 and the Government would pay \$3.

Franchised bus companies are required under their franchises to make known the passenger reward balance accumulated in their booklet of “Fuller Disclosure”¹ published on an annual basis. Operators will need to use any amount in the passenger reward balance exceeding the equivalent of 1% of the annual revenue for provision of fare concessions within 12 months since the disclosure of the passenger reward balance accumulated. Any unused amount of the passenger reward balance after the provision of fare concessions will be retained for use in future occasions for provision of fare concessions by the franchised bus companies later. The passenger reward balance accumulated as at the end of the 2015 accounting year of the respective franchises is as follows –

Franchise	Passenger reward balance accumulated as at the closing date of the past accounting year (\$ million)
The Kowloon Motor Bus Company (1933) Limited	59.8
Citybus Limited (Franchise for Hong Kong Island and Cross Harbour Routes)	4.1
Citybus Limited (Franchise for Airport and North Lantau Bus Network)	23.7
New World First Bus Services Limited	9.9
Long Win Bus Company Limited	16.4
New Lantau Bus Company (1973) Limited	1.5

¹ This booklet shall be published within five months after the close of each accounting year.

The franchised bus companies and the Transport Department are in discussion on how to make use of the passenger reward balance in 2016.