

## Appendix

### Statistics on business performance and operating characteristics of the food and beverage services sector from 2010 to 2015

		(HK\$ million)					
<u>Industry grouping</u>		<u>2010</u>	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>
Chinese restaurants <sup>(1)</sup>	Sales and other receipts	47,546	53,436	55,191	57,019	58,807	59,218
	Total operating expenses*	45,181	50,169	51,652	53,807	55,709	56,008
	Of which:						
	Rent and rates	5,868	5,951	6,854	7,525	7,945	8,442
	Share in sales and other receipts (%)	12.3	11.1	12.4	13.2	13.5	14.3
	Compensation of employees	14,602	16,385	16,871	17,435	18,743	19,105
	Share in sales and other receipts (%)	30.7	30.7	30.6	30.6	31.9	32.3
	Profit ratio (%)	5.0	6.1	6.4	5.6	5.3	5.4
Fast food shops <sup>(2)</sup>	Sales and other receipts	18,720	19,919	20,718	20,981	21,975	23,192
	Total operating expenses*	16,259	18,019	18,509	18,512	19,653	20,695
	Of which:						
	Rent and rates	2,546	2,800	2,740	2,765	2,991	3,207
	Share in sales and other receipts (%)	13.6	14.1	13.2	13.2	13.6	13.8
	Compensation of employees	4,069	4,740	4,792	5,112	5,460	5,788
	Share in sales and other receipts (%)	21.7	23.8	23.1	24.4	24.8	25.0
	Profit ratio (%)	13.1	9.5	10.7	11.8	10.6	10.8
Other food and beverage services <sup>(3)</sup>	Sales and other receipts	35,101	37,834	40,777	44,760	47,286	49,705
	Total operating expenses*	32,281	34,851	36,958	40,918	43,436	45,763
	Of which:						
	Rent and rates	6,386	6,455	6,757	7,817	8,836	9,258
	Share in sales and other receipts (%)	18.2	17.1	16.6	17.5	18.7	18.6
	Compensation of employees	9,117	9,869	11,182	12,081	12,735	13,497
	Share in sales and other receipts (%)	26.0	26.1	27.4	27.0	26.9	27.2
	Profit ratio (%)	8.0	7.9	9.4	8.6	8.1	7.9
Total	Sales and other receipts	101,366	111,188	116,687	122,760	128,068	132,114
	Total operating expenses*	93,721	103,038	107,119	113,236	118,798	122,465
	Of which:						
	Rent and rates	14,800	15,207	16,351	18,107	19,772	20,907
	Share in sales and other receipts (%)	14.6	13.7	14.0	14.7	15.4	15.8
	Compensation of employees	27,787	30,993	32,846	34,628	36,938	38,390
	Share in sales and other receipts (%)	27.4	27.9	28.1	28.2	28.8	29.1
	Profit ratio (%)	7.5	7.3	8.2	7.8	7.2	7.3

Source: Annual Survey of Economic Activities, Census and Statistics Department

\* Total operating expenses include cost of goods sold, compensation of employees, rent and rates, and other operating expenses.

(1) Including Hong Kong style tea cafes.

(2) Including cooked food and beverage stalls at food courts.

(3) Including non-Chinese restaurants, event catering, bars and lounges, coffee shops, etc.