

Tender of

RMB-denominated 3.65 per cent. Bonds due 2020 (to be consolidated and form a single series with the RMB3,300,000,000 3.65 per cent. Bonds due 2020 issued on 9 July 2018)

and

RMB-denominated 3.80 per cent. Bonds due 2023 (to be consolidated and form a single series with the RMB1,700,000,000 3.80 per cent. Bonds due 2023 issued on 9 July 2018)

(together the "Bonds")

To be held on 10 October 2018

We refer to the Tender Information Memorandum of the Ministry of Finance of the People's Republic of China published on 3 October 2018.

We have received enquiries regarding the ability of certain investors to participate in the offering of Bonds. Although we cannot advise as to the eligibility of specific investors to participate in the offering, please note that securities which are offered in reliance on the exemption provided by Regulation S under the United States Securities Act of 1933 (the "Securities Act") may only be offered and sold to persons outside the United States. The Bonds have not been and will not be registered under the Securities Act. The Bonds may only be offered and sold to persons outside the United States in "offshore transactions" in accordance with Regulation S. There is no public offering of Bonds in the United States. As such, by submitting bids in connection with the tender, each qualified bidder will be deemed to represent that it is located outside the United States and are not acting for the account or benefit of a person located in the United States. In the case of any doubt about the application of securities laws to your particular circumstances, it is recommended that you consult your own independent legal adviser.

Bank of Communications Co., Ltd. Hong Kong Branch, Issuing and Lodging Agent

3 October 2018