

**Statistics of Sales Arrangements
since Amendment of the Consent Scheme
(as at February 28, 2019)**

* The sequence of developments is listed in accordance with the relevant pre-sale consent application dates

Name of residential project: L' Aquatique			
Sales arrangements	First round	Second round	Third round
Total number of residential units subject to pre-sale consent (T)	198		
Number of units offered for sale (A)	50	40	41
Percentage of A in T	25.25%	20.20%	20.71%
Among A: number and percentage of units offered for public sale	50 (100%)	24 (60.00%)	22 (53.66%)
Among A: number and percentage of units offered for sale by tender	0 (0%)	16 (40.00%)	19 (46.34%)

Name of residential project: The Horizon			
Sales arrangements	First round	Second round	Third round
Total number of residential units subject to pre-sale consent (T)	659 units and 8 houses Total : 667 units		
Number of units offered for sale (A)	138	191	248
Percentage of A in T	20.69%	28.64%	37.18%
Among A: number and percentage of units offered for public sale	0 (0%)	0 (0%)	0 (0%)
Among A: number and percentage of units offered for sale by tender	138 (100%)	191 (100%)	248 (100%)

Name of residential project: The Carmel			
Sales arrangements	First round	Second round	Third round
Total number of residential units subject to pre-sale consent (T)	130 units and 48 houses Total : 178 units		
Number of units offered for sale (A)	36	118	24
Percentage of A in T	20.22%	66.29%	13.48%
Among A: number and percentage of units offered for public sale	0 (100%)	118 (100%)	0 (0%)
Among A: number and percentage of units offered for sale by tender	36 (100%)	0 (0%)	24 (100%)

Name of residential project: Phase VI of LOHAS Park			
Sales arrangements	First round	Second round	Third round
Total number of residential units subject to pre-sale consent (T)	2 392		
Number of units offered for sale (A)	487	488	707
Percentage of A in T	20.36%	20.40%	29.56%
Among A: number and percentage of units offered for public sale	487 (100%)	488 (100%)	707 (100%)
Among A: number and percentage of units offered for sale by tender	0 (0%)	0 (0%)	0 (0%)

Name of residential project: Grand Central (Phase One)			
Sales arrangements	First round	Second round	Third round
Total number of residential units subject to pre-sale consent (T)	1 025		
Number of units offered for sale (A)	488	383	-
Percentage of A in T	47.61%	37.37%	-
Among A: number and percentage of units offered for public sale	488 (100%)	383 (100%)	-
Among A: number and percentage of units offered for sale by tender	0 (0%)	0 (0%)	-

Name of residential project: Grand Central (Phase Two)			
Sales arrangements	First round	Second round	Third round
Total number of residential units subject to pre-sale consent (T)	974		
Number of units offered for sale (A)	338	208	195
Percentage of A in T	34.70%	21.36%	20.02%
Among A: number and percentage of units offered for public sale	338 (100%)	208 (100%)	118 (60.51%)
Among A: number and percentage of units offered for sale by tender	0 (0%)	0 (0%)	77 (39.49%)

Name of residential project: Downtown 38			
Sales arrangements	First round	Second round	Third round
Total number of residential units subject to pre-sale consent (T)	228		
Number of units offered for sale (A)	155	66	-
Percentage of A in T	67.98%	28.95%	-
Among A: number and percentage of units offered for public sale	155 (100%)	66 (100%)	-
Among A: number and percentage of units offered for sale by tender	0 (0%)	0 (0%)	-

Name of residential project: Le Pont			
Sales arrangements	First round	Second round	Third round
Total number of residential units subject to pre-sale consent (T)	1 124 units and 30 houses Total : 1 154 units		
Number of units offered for sale (A)	347	310	235
Percentage of A in T	30.07%	26.86%	20.36%
Among A: number and percentage of units offered for public sale	347 (100%)	310 (100%)	85 (36.17%)
Among A: number and percentage of units offered for sale by tender	0 (0%)	0 (0%)	150 (63.83%)

Name of residential project: The Esplanade			
Sales arrangements	First round	Second round	Third round
Total number of residential units subject to pre-sale consent (T)	371		
Number of units offered for sale (A)	175	75	116
Percentage of A in T	47.17%	20.22%	31.27%
Among A: number and percentage of units offered for public sale	175 (100%)	31 (41.33%)	51 (43.97%)
Among A: number and percentage of units offered for sale by tender	0 (0%)	44 (58.67%)	65 (56.03%)

Name of residential project: Reach Summit - Sereno Verde Phase Five			
Sales arrangements	First round	Second round	Third round
Total number of residential units subject to pre-sale consent (T)	504		
Number of units offered for sale (A)	152	102	101
Percentage of A in T	30.16%	20.24%	20.04%
Among A: number and percentage of units offered for public sale	152 (100%)	102 (100%)	101 (100%)
Among A: number and percentage of units offered for sale by tender	0 (0%)	0 (0%)	0 (0%)

Name of residential project: Sol City Development (Phase Two)			
Sales arrangements	First round	Second round	Third round
Total number of residential units subject to pre-sale consent (T)	720		
Number of units offered for sale (A)	504	145	150
Percentage of A in T	70%	20.14%	20.83%
Among A: number and percentage of units offered for public sale	504 (100%)	145 (100%)	150 (100%)
Among A: number and percentage of units offered for sale by tender	0 (0%)	0 (0%)	0 (0%)

Name of residential project: One East Coast			
Sales arrangements	First round	Second round	Third round
Total number of residential units subject to pre-sale consent (T)	646		
Number of units offered for sale (A)	162	134	131
Percentage of A in T	25.08%	20.74%	20.28%
Among A: number and percentage of units offered for public sale	130 (80.25%)	0 (0%)	0 (0%)
Among A: number and percentage of units offered for sale by tender	32 (19.75%)	134 (100%)	131 (100%)

Name of residential project: Madison Park			
Sales arrangements	First round	Second round	Third round
Total number of residential units subject to pre-sale consent (T)	100		
Number of units offered for sale (A)	80	-	-
Percentage of A in T	80.00%	-	-
Among A: number and percentage of units offered for public sale	80 (100%)	-	-
Among A: number and percentage of units offered for sale by tender	0 (0%)	-	-

Name of residential project: Manor Parc (Note)			
Sales arrangements	First round	Second round	Third round
Total number of residential units subject to pre-sale consent (T)	24 houses		
Number of units offered for sale (A)	1	-	-
Percentage of A in T	4.17%	-	-
Among A: number and percentage of units offered for public sale	0 (0%)	-	-
Among A: number and percentage of units offered for sale by tender	1 (100%)	-	-

Note: Lands Department has issued the Certificate of Compliance on October 18 2018. The above units were therefore not sold by way of pre-sale.

Name of residential project: Mayfair By The Sea 8			
Sales arrangements	First round	Second round	Third round
Total number of residential units subject to pre-sale consent (T)	528		
Number of units offered for sale (A)	228	118	129
Percentage of A in T	43.18%	22.35%	24.43%
Among A: number and percentage of units offered for public sale	228 (100%)	118 (100%)	99 (76.74%)
Among A: number and percentage of units offered for sale by tender	0 (0%)	0 (0%)	30 (23.26%)

Name of residential project: Phase IIB of Park Vista Development			
Sales arrangements	First round	Second round	Third round
Total number of residential units subject to pre-sale consent (T)	712		
Number of units offered for sale (A)	150	150	149
Percentage of A in T	21.07%	21.07%	20.93%
Among A: number and percentage of units offered for public sale	50 (33.33%)	45 (30%)	45 (30.20%)
Among A: number and percentage of units offered for sale by tender	100 (66.67%)	105 (70%)	104 (69.80%)

Name of residential project: Altissimo			
Sales arrangements	First round	Second round	Third round
Total number of residential units subject to pre-sale consent (T)	534 units and 13 houses Total : 547 units		
Number of units offered for sale (A)	110	110	110
Percentage of A in T	20.11%	20.11%	20.11%
Among A: number and percentage of units offered for public sale	100 (90.91%)	82 (74.55%)	71 (64.55%)
Among A: number and percentage of units offered for sale by tender	10 (9.09%)	28 (25.45%)	39 (35.45%)

Name of residential project: The Regent			
Sales arrangements	First round	Second round	Third round
Total number of residential units subject to pre-sale consent (T)	1 620		
Number of units offered for sale (A)	486	486	-
Percentage of A in T	30.00%	30.00%	-
Among A: number and percentage of units offered for public sale	486 (100%)	486 (100%)	-
Among A: number and percentage of units offered for sale by tender	0 (0%)	0 (0%)	-

Name of residential project: eResidence			
Sales arrangements	First round	Second round	Third round
Total number of residential units subject to pre-sale consent (T)	43		
Number of units offered for sale (A)	43	-	-
Percentage of A in T	100%	-	-
Among A: number and percentage of units offered for public sale	43 (100%)	-	-
Among A: number and percentage of units offered for sale by tender	0 (0%)	-	-