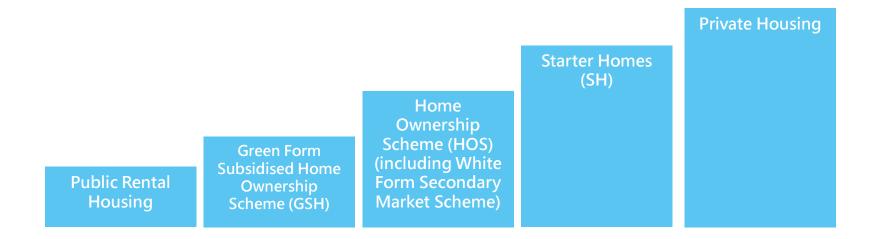
Rekindling the hope of people for their housing aspirations

### 2017 Policy Address: Four elements of the housing policy

- Housing is not a simple commodity, the Government has an indispensable role to play
- 2 Strive to build a housing ladder for families in different income brackets
- Focus on supply and increase the supply of housing units
- Optimise existing housing resources to help residents in poor living conditions

The most important new housing initiative announced in June 2018:





Revised the pricing mechanism of subsidised sale flats (SSFs); selling prices have been delinked from market prices of private flats; they are determined primarily with reference to the affordability of applicants

### Comparison on home purchase affordability for private housing, HOS and GSH flats



The index of home purchase affordability in the second quarter of 2018 is 74%. This means, for a family with monthly household income of about \$35,000\*, it has to use 74% of its income on mortgage payment for a flat in the private market with 45 square metres saleable area (assuming a loan-to-value (LTV) ratio of 70%, a mortgage interest rate of 2.4% per annum and a 20-year repayment period).



But if the same family purchases a median-priced flat in the 2018 HOS sales exercise with a mortgage plan commonly used by successful HOS applicants\*, it only has to use 32% of its income on mortgage payment for a flat in Hoi Lok Court in Cheung Sha Wan (about \$2.8 million) and Kai Long Court in Kai Tak (about \$2.8 million). If a flat in Yu Tai Court in Tung Chung (about \$1.9 million) is purchased, only 22% of its income has to be used on mortgage payment.



If a median-priced flat in the GSH project on Tonkin Street (about \$2.4 million) (price list is not yet available) is purchased, and a mortgage with LTV ratio of 95% can be obtained, the monthly mortgage payment is estimated to be about \$10,000.

Notes: # This level of income is approximately the median household income in the second quarter of 2018, excluding the households living in public rental housing and public temporary housing.

<sup>\*</sup> The mortgage plan commonly used by HOS applicants has a LTV ratio of 90% and 25-year repayment period, assuming a mortgage interest rate of 2.375% per annum.

### Home Purchase Affordability for SH Pilot Project



SH targets at families with higher income (a monthly income of between \$57,001 and \$74,100 for households with two or more persons)\*. If a family with a monthly income of \$70,000 purchases a median-priced flat\* of SH pilot project at Ma Tau Wai Road (about \$5.9 million), the family will use about 34% of its income on mortgage payment, assuming that it can obtain mortgage of 90% LTV ratio at a mortgage interest rate of 2.375% per annum under a 25-year repayment period.

Notes: # Qualifying income requirement for SH is estimated with reference to the income limits under the 2018 HOS sales exercise.

<sup>\*</sup> Estimated selling prices as price list of SH is not yet available.

### SSFs are now affordable to the target households. The pressing problem is finding land.

The following land policies are stated in the 2018 Policy Address:

- develop land resources in a persistent manner
- allocate more land to public housing development\*, and increase the ratio of public housing
- 70% of housing units on Government's newly developed land will be for public housing

Notes: # As announced in June 2018, nine private housing sites will be reallocated for public housing development, producing 10 600 units.

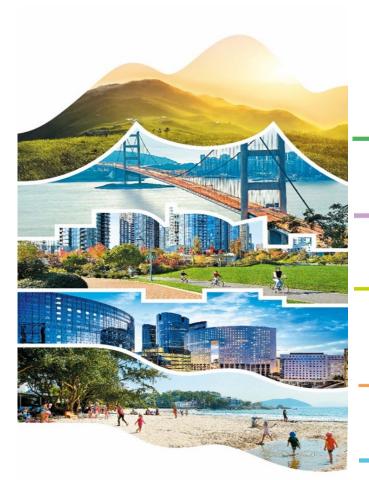
Lantau - "Double Gateway" to the World and Greater Bay Area





#### **Lantau Tomorrow Vision - 5 Policy Directions**





Increasing leisure and entertainment facilities to promote a healthy lifestyle

According priority to transport infrastructure, reinforcing advantages of a "Double Gateway"

Increasing land supply and developing a liveable near carbon-neutral city

Developing the Aerotropolis and the third Core Business District (CBD) to promote economic development

Enhancing environmental capacity for sustainable development

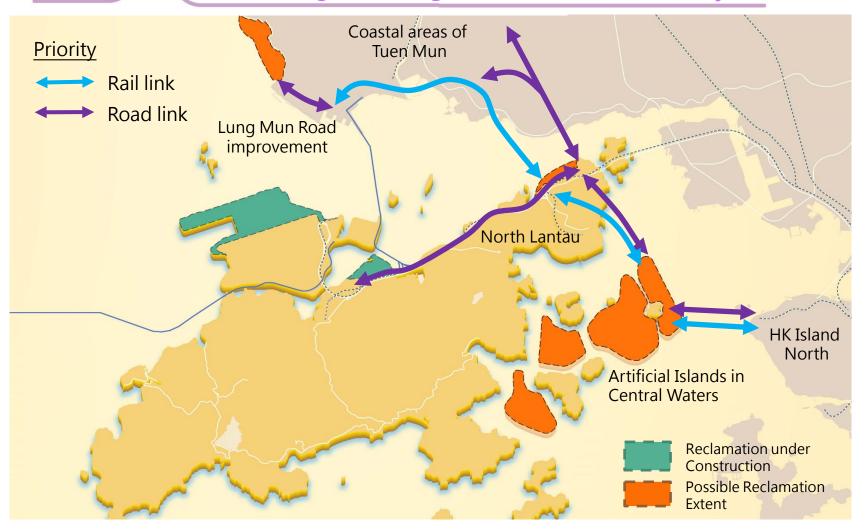
Increasing land supply and developing a liveable near carbon-neutral city





According priority to transport infrastructure, reinforcing advantages of a "Double Gateway"





Developing the Aerotropolis and the third CBD to promote economic development



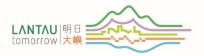
#### Aerotropolis



The Third CBD

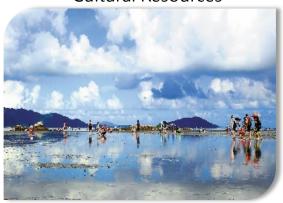


Enhancing environmental capacity for sustainable development



#### \$1 billion Lantau Conservation Fund

Conservation of Natural & Cultural Resources



Livelihood Improvement Works in Remote Villages & Communities

Development in the North Conservation for the South

Conservation to Precede Development



### More Effective Means to Control Activities Causing Environmental Damage

Review Legislation & Map Out More Effective Control





Increasing leisure and entertainment facilities to promote a healthy lifestyle



Lantau Trails and Recreation Plan







Sunny Bay – Leisure and Entertainment Node





