Action Plan on Maritime and Port Development Strategy





Transport and Logistics Bureau The Government of the Hong Kong Special Administrative Region of the People's Republic of China







The Maritime and Port Industry is Crucial to Hong Kong's Economy



Value Added and Employment in 2021



■ Maritime services industry ■ Shipping industry ■ Port industry

Port and Maritime are Interconnected and Complementary



Vision

• Develop Hong Kong into a **leading international maritime centre** providing excellent high value-added maritime services

Missions

- Further enhancing businesses such as ship finance, marine insurance, maritime arbitration and ship management, thereby enabling Hong Kong to become a global leading, high-end maritime service market
- Facilitating transformation of global maritime and port business towards zero emission
- Promoting the development of smart initiatives and digitalisation in the maritime industry
- Promoting exchanges and collaboration among maritime industries in the Greater Bay Area (GBA) and those around the world

Target

• Strengthen the competitiveness of Hong Kong Port and accelerate the growth of Hong Kong's high value-added maritime services cluster with a view to entrenching Hong Kong's status as an international maritime centre





SWOT Analysis



Strengths (S)

- Free port with high efficiency and fast customs clearance
- "Super-connector" role and strong international connectivity
- Excellent location with easy access
- Institutional advantages (e.g. simple tax regime and common law system)
- Quality Hong Kong Shipping Registry (HKSR)
- Comprehensive maritime services

Opportunities (O)

- Strong policy support from the Central Government
- National development initiatives and opportunities (e.g. Belt and Road, GBA)
- Developing multimodal transport network
- International tax reforms (BEPS2.0)

Weaknesses (W)

- Insufficient land supply
- Far from sources of cargoes
- High operating costs
- Maritime talent shortage
- Insufficient automation
- Lack of awareness of Hong Kong's professional maritime services
- Lack of coordination in overall development

Threats (T)

- Fierce competition among ports in the region (including government subsidies)
- Vulnerable to external environmental influences
- Route reorganisation may lead to skipped port calls
- Fierce competition among international maritime centres
- Lack of interest in maritime services among professionals

Four Directions and Ten Strategies

Enhancing Port Competitiveness – "Vessels, Cargoes and Destinations"



Strategy (1) Developing Hong Kong as a Green Shipping Hub towards the Goal of Zero-carbon Emission

Strategy (2) Facilitating Smart Port Development and Promoting Maritime Digitalisation

Strategy (3) Enhancing Port Competitiveness and Striving for New Sources of Cargo Strengthening High Valueadded Maritime Services and Enlarging Maritime Network



Strategy (4) Exploring Further Tax Concessions to Attract International Maritime Enterprises

Strategy (5) Enhancing Hong Kong Shipping Registry to Consolidate the High-quality Brand

Strategy (6) Leveraging the Advantages of the Legal System to Promote Maritime Arbitration Enhancing Promotion of Hong Kong Maritime Brand and Grooming Maritime Talents



Strategy (7) Stepping up Multi-faceted External Promotion to Showcase Hong Kong's Maritime Strengths

Strategy (8) Enhancing Maritime Influence through GBA and International Collaboration

Strategy (9) Expanding Maritime Talent Pool to Ensure New Impetus for the Industry Enhancing the Support of Hong Kong Maritime and Port Board



Strategy (10) Strengthening the Hong Kong Maritime and Port Board in Collaboration with the Industry **Direction** (1): Enhancing Port Competitiveness - *Strategy* (1): *Developing Hong Kong as a Green Shipping Hub towards the Goal of Zero-carbon Emission*



Direction (1): Enhancing Port Competitiveness - *Strategy* (2): *Facilitating Smart Port Development and Promoting Maritime Digitalisation*

From 2024



Commence consultancy research on developing a logistics data platform connecting airport, port and other related logistics data platforms, and study the operational arrangements of the Port Community System (PCS) in one go



• Study how to encourage the industry to make good use of existing digital solutions and technologies

From 2023 to 2025



• Expand the **digital PCS** beyond cold chain products to a wider range of products and delivery processes

Direction (1): Enhancing Port Competitiveness - *Strategy* (3): *Enhancing Port Competitiveness and Striving for New Sources of Cargo*



From 2024

- Review port dues imposed on ocean going vessels and inland river vessels
- Continue to serve as the "**super-connector**" of GBA, establish cooperation and exchange mechanisms with other ports and cities to jointly identify areas to leverage complementary strengths
- Consolidate promotional materials to highlight the comprehensive advantages of Hong Kong Port
- Visit ASEAN, the Middle East and emerging markets along the Belt and Road, and organise large-scale promotional events

Continuous

Take advantage of the Hong Kong-Zhuhai-Macao Bridge to strengthen logistics connections with western Guangdong and expand sources of cargo

Container Throughput Comparison (2022)



Direction (2): Strengthening High Value-added Maritime Services - *Strategy (4): Exploring Further Tax Concessions to Attract International Maritime Enterprises*

From 2024 2024 ≥= Study the introduction Study the impact of InvestHK to step up efforts to recruit international tax reform of tax concessions in maritime companies to proposals related to key maritime business set up offices in Hong sectors (such as "base erosion and profit commodity trading) shifting" (including Kong **BEPS 2.0**) on existing tax concessionary

measures

Direction (2): Strengthening High Value-added Maritime Services - *Strategy (5): Enhancing Hong Kong Shipping Registry to Consolidate the High-quality Brand*

From 2024	- And	• Strengthen the connection with shipowners and explore potential markets
		Streamline the ship registration process
	9	• Expand the scale of the annual prize presentation ceremony co-hosted with the Hong Kong Shipowners Association, and explore introducing green ship awards to shipping companies with excellent performance
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From 2024/2025		• Provide incentives (e.g. registrations of multiple ships in one go, green ships, etc.)
Continuous		 Encourage shipowners of Hong Kong registered ships to use local maritime services

Direction (2): Strengthening High Value-added Maritime Services - *Strategy (6): Leveraging the Advantages of the Legal System to Promote Maritime Arbitration*

• Actively encourage enterprises to **choose Hong Kong as the seat of arbitration**, including continuing to promote the advantages of maritime arbitration in Hong Kong through local promotional events and external visits (such as the visit to Shanghai in December 2023)

Promote cooperation with: Other major maritime arbitration centres International maritime institutions (e.g. BIMCO, ICS) Legal organisations (e.g. ICC-ICA, CIETAC, HKIAC) Trade groups

• Cultivate maritime legal talents and expand the **local arbitration talent pool** (e.g. DoJ will explore organising regular legal practice courses, seminars and international exchange programmes in the relevant fields under the framework of the Hong Kong International Legal Talents Training Academy)

Direction (3): Enhancing Promotion and Grooming Talents - *Strategy (7): Stepping up Multi-faceted External Promotion to Showcase Hong Kong's Maritime Strengths*



EXIL

Direction (3): Enhancing Promotion and Grooming Talents - *Strategy (8): Enhancing Maritime Influence through GBA and International Collaboration*

Positioning: High value-added maritime service knowledge hub in the GBA

From 2024

Co-organise the Greater Bay International Maritime Conference with the Hong Kong Shipowners Association to provide business opportunities for Hong Kong shipping companies

Continuous

- Deepen cooperation with more international maritime organisations
 - Strengthen the role as a **gateway** for international maritime companies and organisations to enter the Mainland market
 - Assist in attracting foreign investment

TLB signed an MoU on Greater Bay Maritime Cooperation with the Guangzhou Port Authority at the 2023 Greater Bay International Maritime Conference

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Direction (3): Enhancing Promotion and Grooming Talents - *Strategy (9): Expanding Maritime Talent Pool to Ensure New Impetus for the Industry*

From 2024 Q1

Strengthen exchanges with maritime academic institutions in the GBA and establish a **joint training mechanism platform for maritime talents**

Within first half of 2024

Conduct a comprehensive review of the effectiveness of the Maritime and Aviation Training Fund (MATF)

2024

Encourage partnerships between academic institutions and industry organisations Encourage local academic institutions to incorporate the latest maritime development subjects (ESG)

From 2025

From 2024

Engage with different sectors of the maritime services industry to recognize local young practitioners with outstanding performance and potential **Direction (4): Enhancing the Support of Hong Kong Maritime and Port Board (HKMPB) -***Strategy (10): Strengthening the HKMPB in Collaboration with the Industry*



11. 19-25

Commissioner for Maritime and Port Development:

- To coordinate Government departments (including Marine Department, InvestHK, Inland Revenue Department, etc.) and industry stakeholders to promote maritime development from an industry-oriented perspective
- Exercise statutory powers, coordinate with different Government departments, flexibly allocate resources and work together with various stakeholders
- Lead colleagues of the Transport and Logistics Bureau to provide secretariat support to the HKMPB

Maritime and Port Development Manpower Development 1550

Promotion and External Relations

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Propel Hong Kong

- Utilise the additional resources allocated in the 2023-24 Budget to support the HKMPB
- Enhance the **policy research** and **promotion** functions of the HKMPB [From 2024]

Ten Strategies and 32 Recommended Actions



Leverage HKSR network to advocate for utilising local maritime services

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Thank you



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